

## Message Text

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51

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W  
----- 027503

R 021208Z JUL 75

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 4926

INFO AMEMBASSY BEIRUT

UNCLAS CAIRO 6543

E.O. 11652: NA

TAGS: BEXP, EG, XX

SUBJECT: SPECIALIZED TRADE MISSIONS -- INCREASED ADVANCE OFFICER  
ACTIVITIES

REF: STATE A-9156, STATE 140278

1. INCREASED ADVANCE OFFICER (AO) ACTIVITIES AS DESCRIBED REF A ARE SUBSTANTIAL IMPROVEMENT IN METHOD OF SUPPORTING SPECIALIZED TRADE MISSIONS. AS HOST TWO SUCH MISSIONS DURING TRIAL PERIOD, WE ARE GENERALLY PLEASED WITH NEW PROCEDURES.
2. WE HAVE MADE ARRANGEMENTS FOR AT LEAST SIX MAJOR MISSIONS IN ABOUT AS MANY MONTHS AND, THEREFORE, FEEL WELL QUALIFIED TO COMMENT ON PREPARATION FOR TRADE MISSIONS TO LDC'S. WE PREFER THAT AO ARRIVE 3-4 WEEKS PRIOR TO MISSION. VISIT AT THIS TIME IS USEFUL AS MEANS OF FOCUSING ATTENTION OF GOE ORGANIZATIONS WHICH ARE ULTIMATELY RESPONSIBLE FOR PREPARATION OF COMPLETE AND FRUITFUL ITINERARY. WE PREFER THAT IF POSSIBLE AO RETURN FOR 3-4 WORKING DAYS IMMEDIATELY PRIOR TO MISSION ARRIVAL DURING PERIOD WHEN FINAL ITINERARY AND APPOINTMENTS ARE BEING DEVELOPED, AND DOUBLE AND TRIPLE CHECKED. UNDER CURRENT PROCEDURES, SECOND VISIT ONLY POSSIBLE FOR FIRST MISSION STOP. WE BELIEVE DOUBLE CIRCUIT BY AO, I.E. TWO VISITS TO EACH POST, HAS MANY ADVANTAGES FOR BOTH POSTS AND MISSION AND SHOULD BE USED WHENEVER POSSIBLE.
3. IT WOULD BE EXTREMELY HELPFUL IF DRAFT PRESS RELEASESE, BROCHURES, AND OTHER MISSION PUBLICITY ITEMS COULD BE SENT TO POST

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PRIOR TO AO'S ARRIVAL. POST FREQUENTLY DOES NOT HAVE RESOURCES TO

GIVE MISSION WIDE PUBLICITY DESIRED, PARTICULARLY IF MATERIALS DO NOT  
ARRIVE IN SUFFICIENT TIME.

4. OVERALL, WE HAVE BEEN PLEASED BY NEW PROCEDURES AND MORE SPECIFIC  
DELINEATION OF RESPONSIBILITIES BETWEEN POST AND AO. THERE STILL IS  
SOME CONFUSION CONCERNING FINANCES, PARTICULARLY MISSION BUDGERS,  
AND SUMMARY OF TRADE MISSION BUDGET PROCEDURES WOULD BE VERY HELPFUL.  
WE HAVE RECEIVED CONFLICTING INFORMATION ON THIS SUBJECT FROM  
DIFFERENT AO'S.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
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**TAGS:** BEXP, EG, XX  
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